



Assessing the Performance and Effectiveness of Cyber Security Controls

Brought to you by
Serianu Cyber-Threat Command Centre



Cyber Immersion Clubs



24/7 Cyber security command Centre – KE and BW – Aug 2019



Africa Cyber Immersion Centre



Technical Cyber Immersion trainings are delivered at the **Africa Cyber Immersion Centre (ACIC)** in Nairobi, Kenya. ACIC emulates the environments and operations of enterprises using state-of-the-art technologies.

We simulate cyber-attacks in order to test an organisation's inherent vulnerabilities, defense and response capabilities. This facility also replicates an organisation's operating environment and uses the latest range of cyber threats, including an extensive library of viruses and malware, to simulate attacks.

OVERVIEW

OVERVIEW

→ The Cyber security problem

→ Current State of Cyber security in Organizations

→ Challenges with the current approach

→ The future of Cyber security Management

→ The 7 layers of cyber risk exposure management

OVERVIEW

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→ The Cyber security problem

→ Current State of Cyber security in Organizations

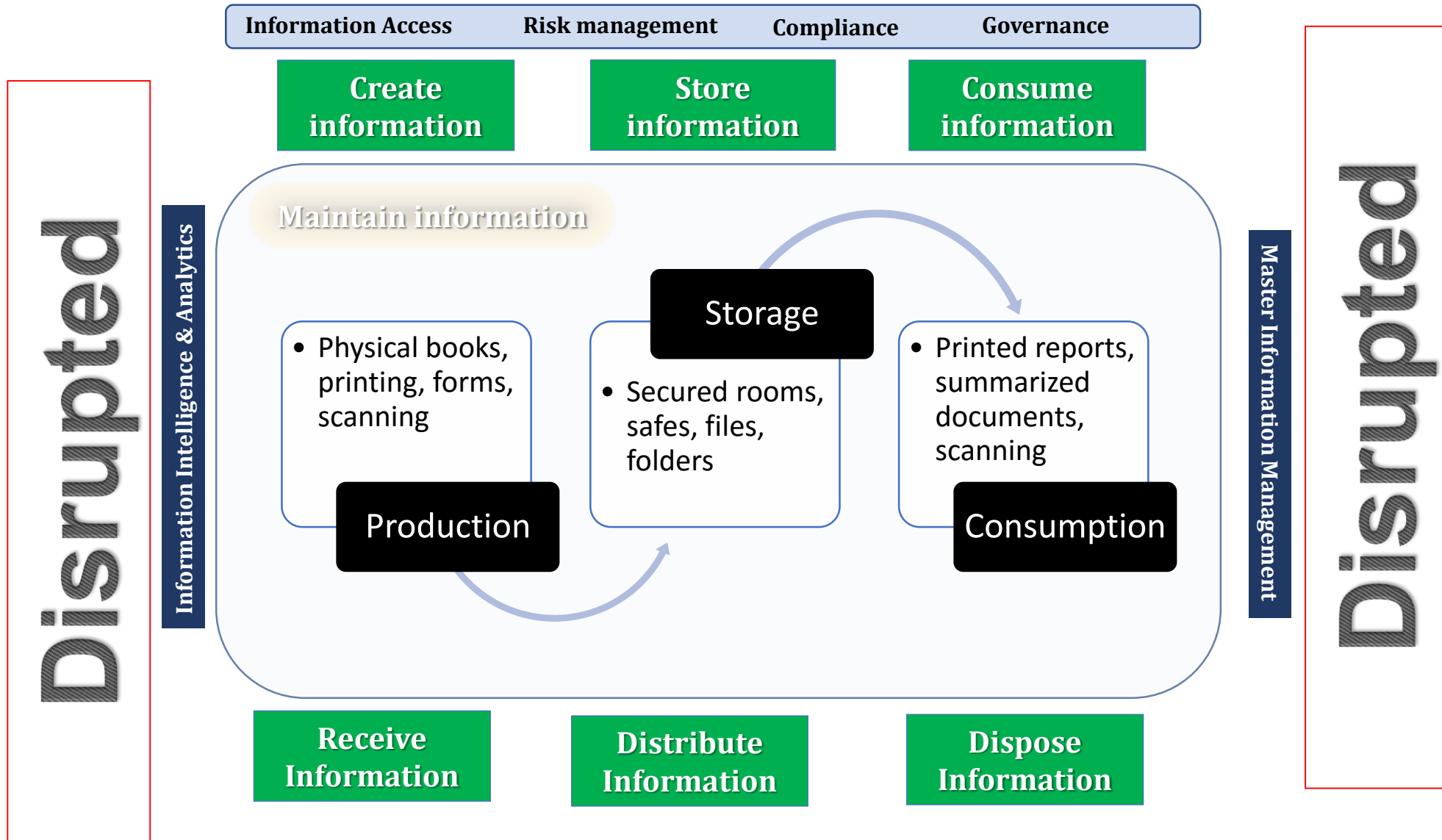
→ The Problem with the current state

→ The future of Cyber security Management

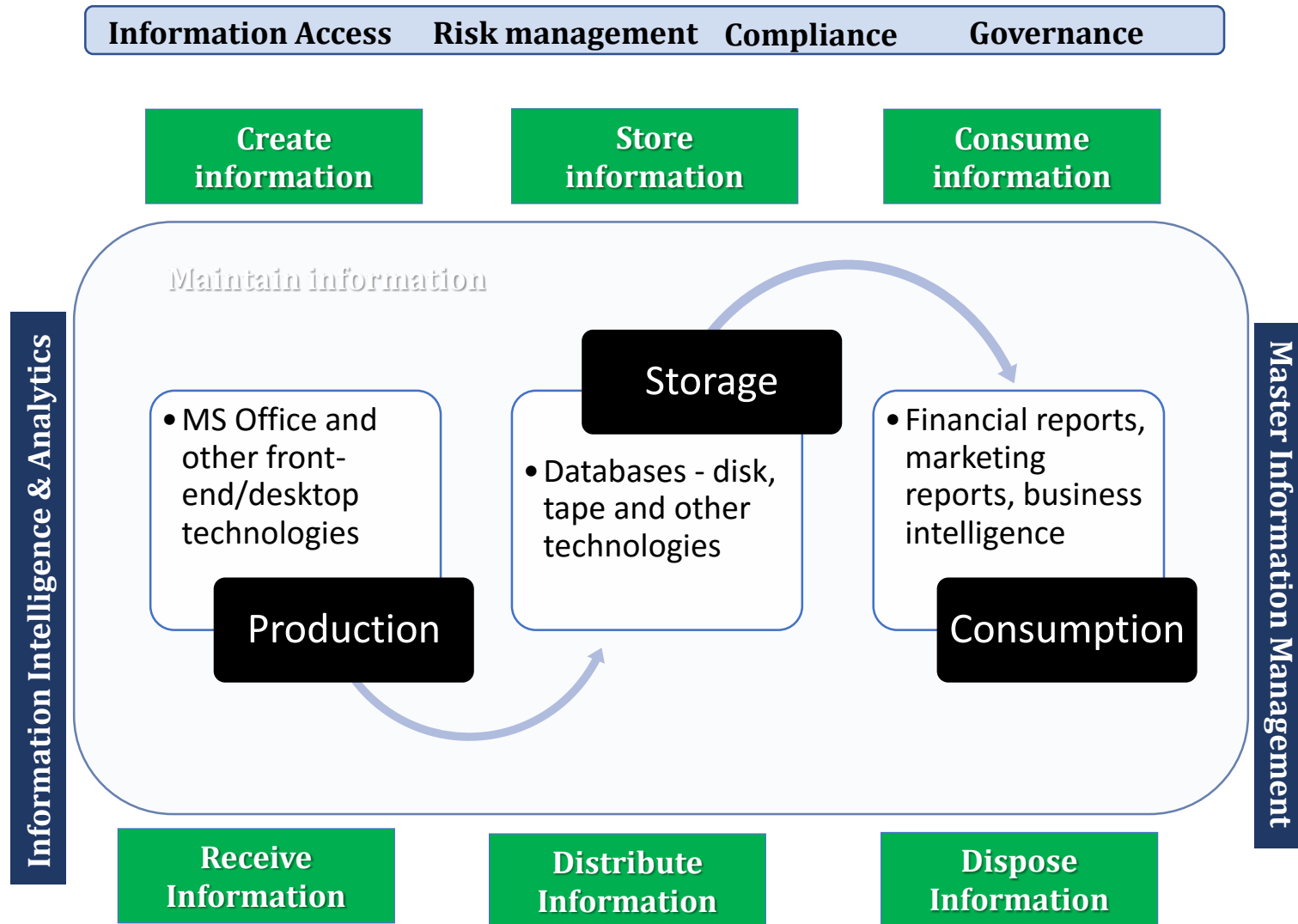
→ The 7 layers of cyber risk exposure management



Non-digital – Information Lifecycle Management



Digital – Information Lifecycle Management



The Cybersecurity Problem

- ✓ Understand
- ✓ Attribution
- ✓ Deterrence



Understanding

Understanding the anatomy and basis of cyber attacks



- ☐ Network Monitoring
- ☐ Detective controls
- ☐ Preventive controls
- ☐ Risk Program
- ☐ Visibility

Understanding

Collecting evidence, build timelines and gathering evidence in the wake of a cyber attack.



- ☐ Forensics
- ☐ Collaboration
- ☐ Standards
- ☐ Investigation

Deterrence

Deterrence is a strategy to dissuade or prevent adversaries from taking specific malicious actions. This can be gained through:



- ☐ Laws and policies
- ☐ Prosecution
- ☐ Investigation
- ☐ Cyber-threat Intelligence

2019 Cyber security priorities



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Current state of cyber security in Corporate Africa

Risk Management

Risk assessments

Risk Register –
Top/Medium/Low

Controls Management

Controls
Implementation –
FW/AV

Infosec Programs –
SOCs/Ops/Tech

Audit and Compliance Management

Audit Programs –
VAPT

Audit reports
Internal/External

OVERVIEW

OVERVIEW

→ The Cyber security problem

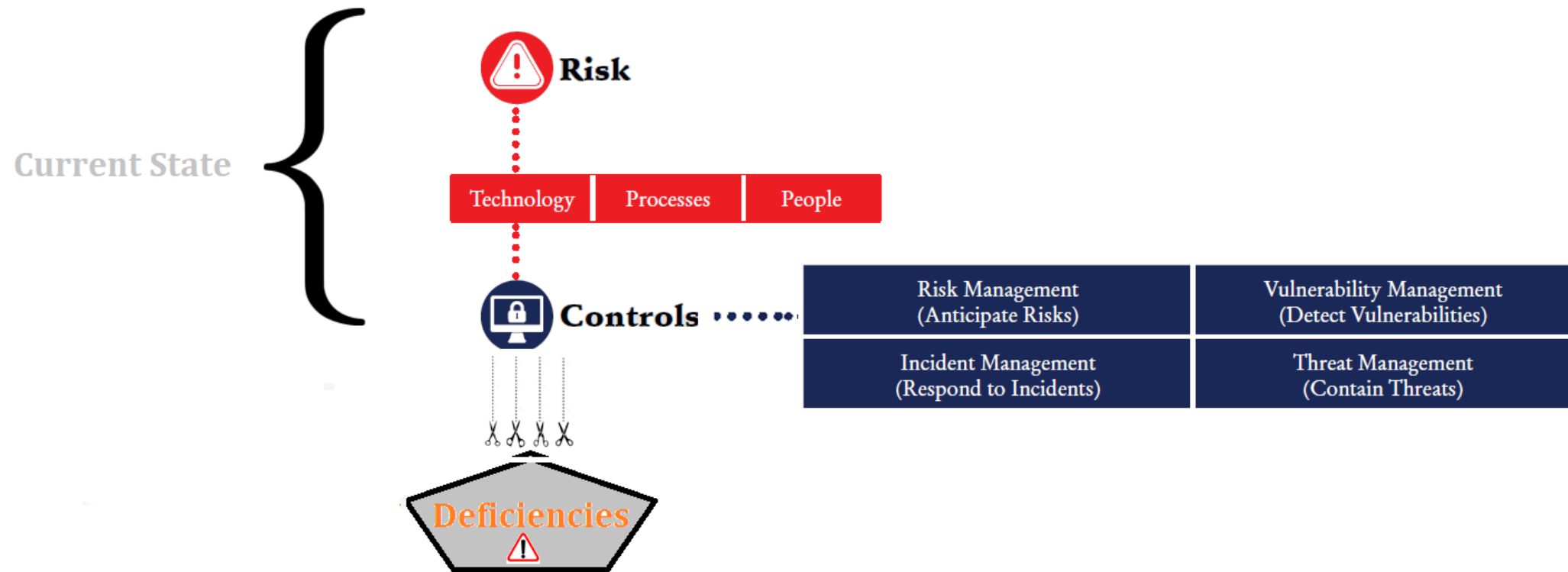
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Deficiency reporting – audit reports



Using control deficiencies as a measure of our cyber security problems

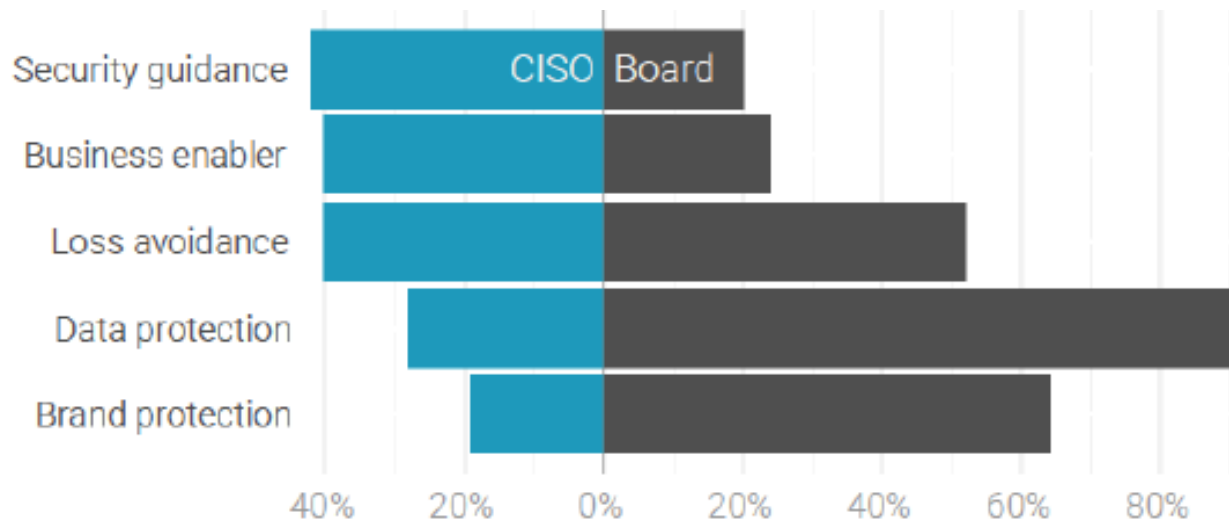
- ✖ Leads to unnecessary investments in irrelevant technologies and tools
- ✖ Focusing on controls more than visibility and exposure
- ✖ Conducting annual reviews when most processes are now real-time

Perspectives from the Boardroom

Perspectives from the Board Room – 2018 Research survey

1. What is reported to the board?
2. How is it reported (e.g., format, context)?
3. Why is it reported?
4. How is it viewed by directors and other non-security execs?
5. How does all of the above differ among different types of orgs?

What is the primary value of cybersecurity to the business?



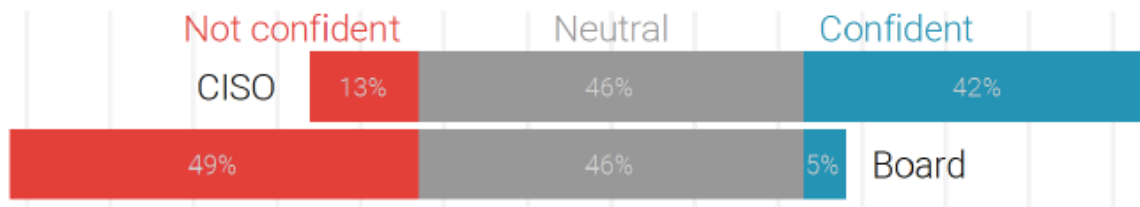
CISO PERSPECTIVE

“If I asked the Board, what my most important job is, they would say, ‘Don’t get breached.’ But they get most upset when I didn’t respond promptly to vendor/customer inquiries.”

BOARD PERSPECTIVE

“Trust is the #1 value security offers to the business. Trust that we can continue to do business without major breaches or disruptions.”

Are you confident with the security program's effectiveness?



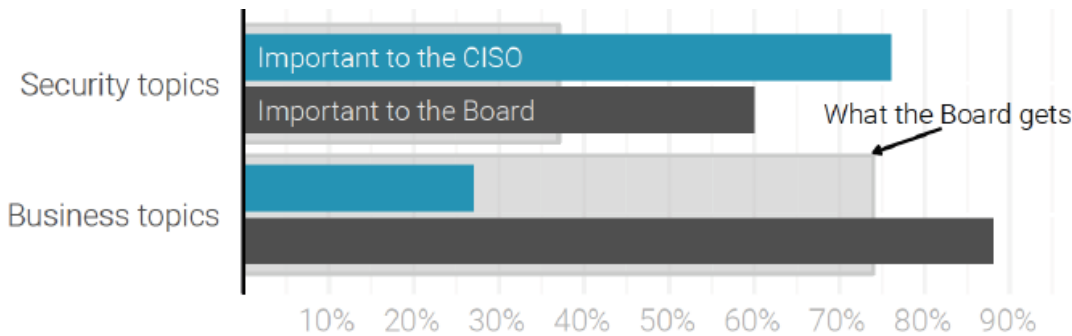
CISO PERSPECTIVE

“Several items are red at the moment. Not necessarily because they are high priority, but because there is a real risk. Green would make the Board ignore it.”

BOARD PERSPECTIVE

“Directors come away with the overwhelming impression that no matter how much money they spend on security they’re still going to get breached.”

What metrics are reported to the Board?



CISO PERSPECTIVE

“We had a weekly metrics report that mostly useless when I cam. I stopped it, but don’t know what to replace it with. I don’t think the industry knows what a successful security program looks like to measure against it.”

BOARD PERSPECTIVE

“Stop talking about security. Talk about the outcomes of security. Does this help the business? Does it make my life better? Does it make my life better? What do we get that we didn’t before? What do we eliminate that we had before?”

Insights from the Boardroom

Boards tend to have **SIX** key questions:



How much cyber insurance should I buy?



Which of our cyber risk management options are likely to be most cost-effective?



How much risk is associated with...?



What benefit are we getting for our current cyber risk management expenditures?



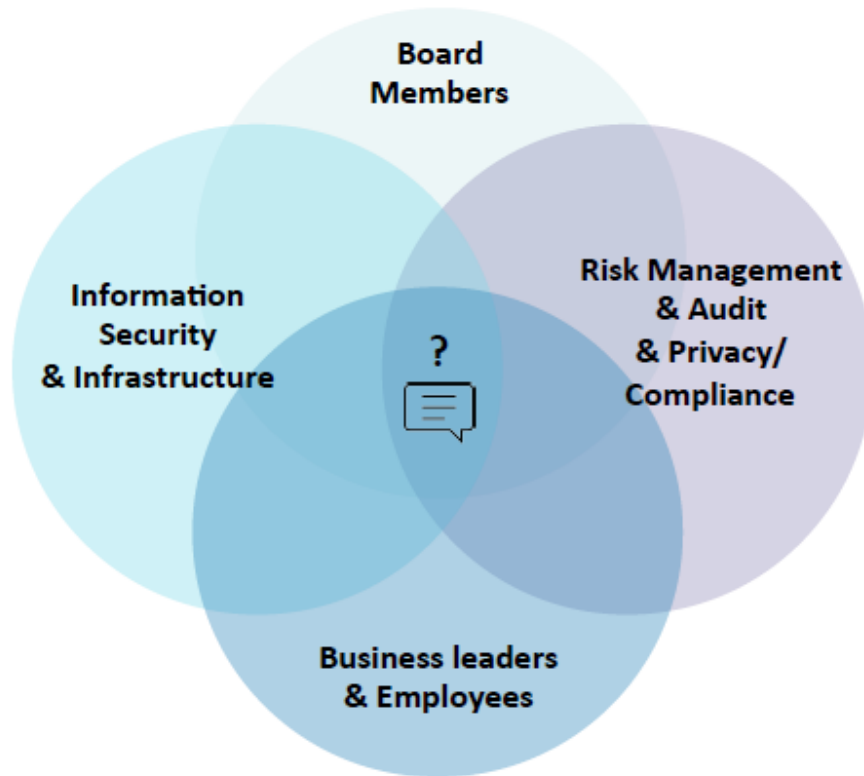
How much cyber risk do we think we have and what is it from?



How much less (or more) risk will we have if...?

The questions are not complicated but, are difficult to answer in simple, consistent, and measurable terms.

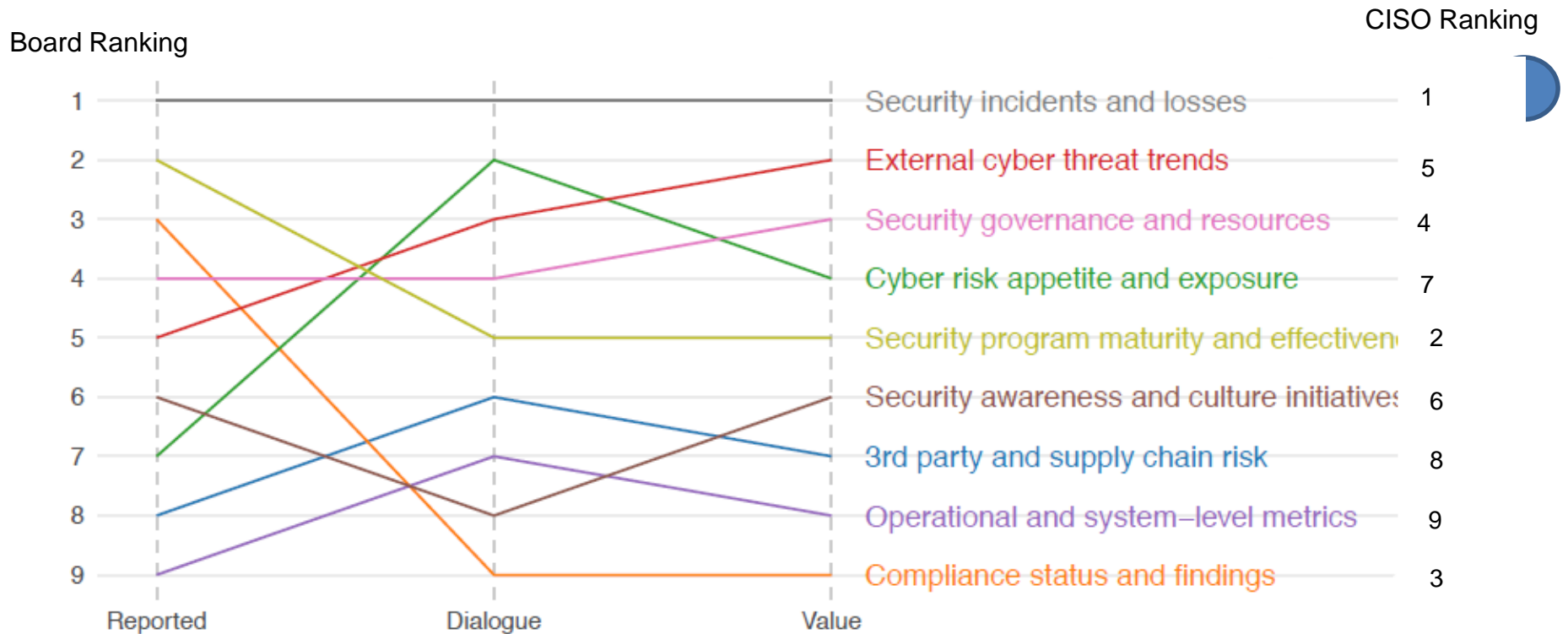
What is Needed?



A **shared approach** for discussing the business aspects of cyber risk that meets the needs of all key stakeholders

Cyber Metrics in the Boardroom

Metrics reporting and perceptions



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The Future: Cyber risk visibility and exposure

Cyber Risk Visibility and Exposure

What is Cyber Risk Visibility?

Cyber risk visibility is the ability to adequately measure the effectiveness and efficiency of implemented cyber security controls to safeguard the organization.

What is Cyber Risk Exposure?

Cyber risk exposure refers to the potential loss an organization faces based on security controls implemented to safeguards its assets

Lack of metrics

Financial statements vs Cyber-risk Matrix

Balance Sheet

As of December 31, 2016 (000s)

Assets

Cash	481
Marketable Securities	1,346
Accounts Receivable	1,677
Inventory	2,936
Prepaid Expenses	172
Other Current Assets	58
Total Current Assets	6,670
Gross Value of Property, Plant & Equipment	2,019
Accumulated Depreciation	(664)
Net Property, Plant, Equipment	1,355
Note Receivable	349
Total Assets	8,374

Liabilities

Accounts Payable	625
Current Portion L-T Debt	1,021
Taxes Payable	36
Accrued Expenses	157
Total Current Liabilities	1,839
Long-term Debt	2,332
Total Liabilities	4,171
Owner's Equity	
Common Stock and Paid-in Cap	194
Retained Earnings	4,009
Total Shareholders' Equity	4,203
Total Liabilities and Equity	8,374

What the Company Owns

What the Company Owes

Shareholders' Equity

Paul's Plumbing Co. STATEMENT OF CASH FLOWS January - September, 2016

	TOTAL
OPERATING ACTIVITIES	
Net Income	1 2,091.53
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable	0.00
Inventory Asset	-2,000.00
Accounts Payable	0.00
Bank of America Visa, x7421	300.00
Wells Fargo Credit Card	7,220.20
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	5,520.20
Net cash provided by operating activities	2 \$7,611.73
INVESTING ACTIVITIES	
Truck	3 -10,000.00
Net cash provided by investing activities	3 \$ -10,000.00
FINANCING ACTIVITIES	
Loan payable - Truck	10,000.00
Opening Balance Equity	2,255.99
Net cash provided by financing activities	4 \$12,255.99
Net cash increase for period	5 \$9,867.72
Cash at beginning of period	5,500.00
Cash at end of period	6 \$15,367.72

Developing metrics for cyber security

Business Reporting

- What the company **OWNS** (Assets)
- What the organisation **OWES**
- Total **PROFIT** made that year
- How the organisation **COMPARES** with competitors
- **PROJECTIONS** in revenue

CURRENT _ IT/Security Reporting

- High **VULNERABILITIES**
- **TOOLS** needed by IT department
- **AUDIT** findings for the year

Developing metrics for cyber security

Business Reporting

- What the company **OWNS** (Assets)
- What the organisation **OWES**
- Total **PROFIT** made that year
- How the organisation **COMPARES** with competitors
- **PROJECTIONS** in revenue

IT/Security Reporting

THE RIGHT APPROACH - FUTURE

Visibility – **ASSETS**

Exposure – **LIABILITIES**

Profit – **GAINED VISIBILITY**

Loss – **GAINED EXPOSURES**

Cash Flow – **INCIDENT TRENDING**

Current State



Risk

Inherent Risk management

Technology

Processes

People



Controls

Controls management

Risk Management
(Anticipate Risks)

Vulnerability Management
(Detect Vulnerabilities)

Incident Management
(Respond to Incidents)

Threat Management
(Contain Threats)



Visibility

Deficiencies



visibility management



Exposure

Residual Risk management

Fraud	IP Theft	Sabotage
Email Based Fraud	Data Breach	DDOS
Online Fraud	Hackivist	Botnet
Wire Transfer	Extortion	Misconfiguration
Mobile Fraud	Domain Theft	Rogue Personnel



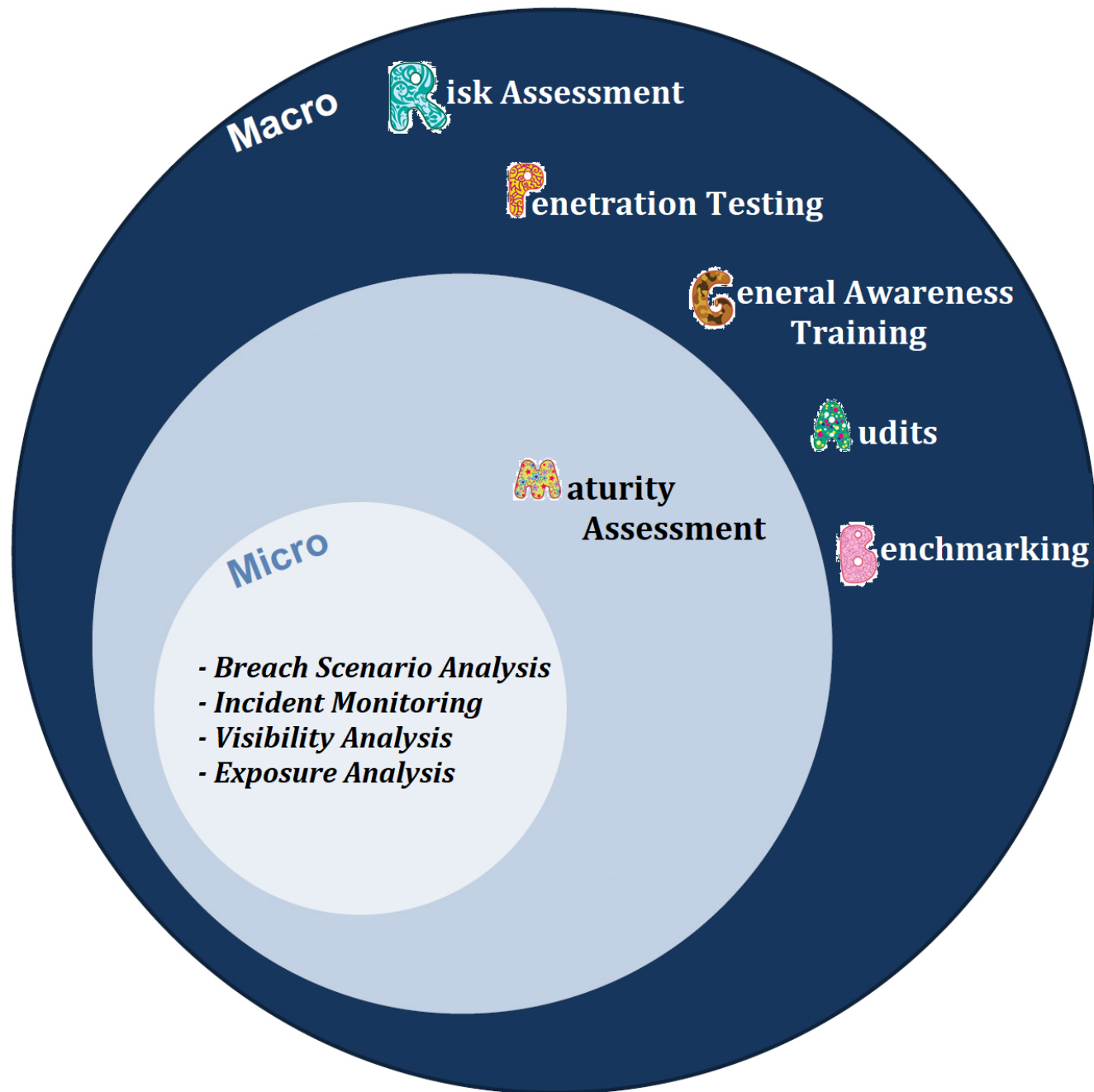
Potential Loss

Asset Controls	User Controls	Incident Controls	Continuity Controls
Asset Inventory	User Access Management	Incident Response	Performance and Availability
Configuration Controls	Privileged Access Management	Fraudulent Transactions	Operational Considerations
Vulnerability Management	Training & Awareness	Monitoring and Analysis	Disaster Recovery
Malware			



Incident Monitoring

Macro vs Micro Analysis of Risks



- A new Approach to Cyber security – Continuous Auditing

Regardless of the size, architecture or industry, a security analyst succeeds or fails by their ability to collect and understand:

✓ **The right data** at the **right time** in the **right context**.

What should we then focus on?



When it comes down to it, we have two things: **Assets** and **Users**.

- A new Approach to Cyber security – Continuous Auditing

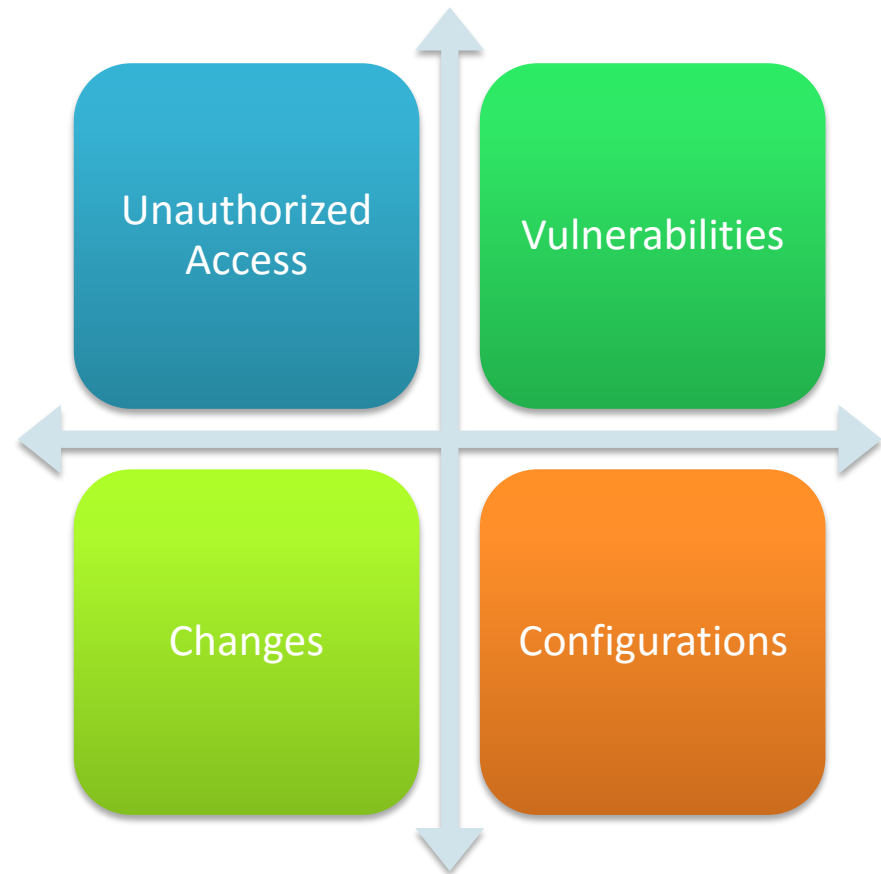


STATIC METRICS

- Vulnerability
- Availability
- Performance
- Configuration
- Malware

- A new Approach to Cyber security – Continuous Auditing

Static Metrics



- A new Approach to Cyber security – Continuous Auditing

An Analysts key focus should revolve around the following:

☐ Threshold Analysis

✓ Volume

✓ Velocity

✓ Limits

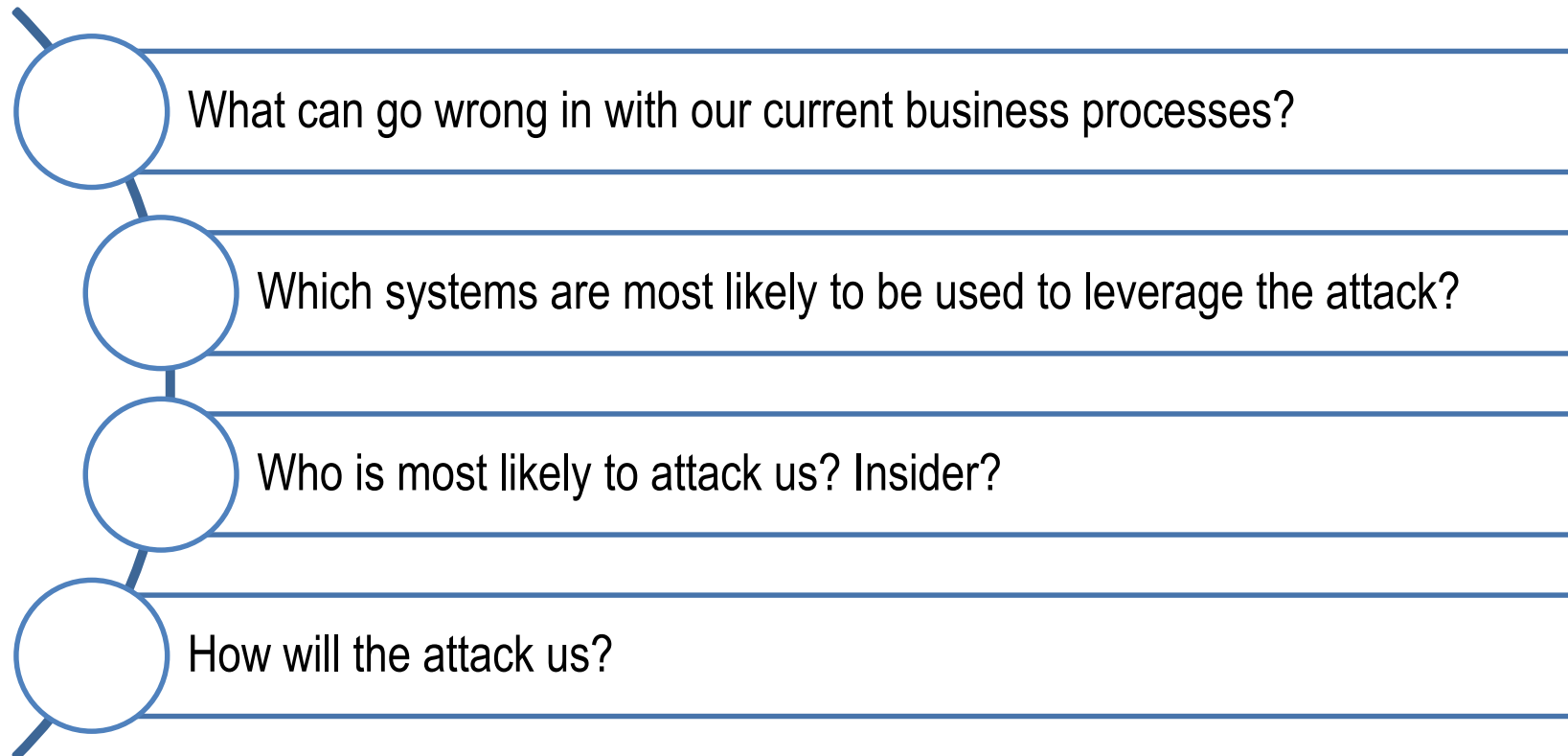
✓ Multiplicity

☐ Profile Analysis

☐ Correlation

- A new Approach to Cyber security auditing – Breach Scenario

Breach Scenario Analysis



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Cyber visibility and exposure management



Current State



Risk

Inherent Risk management

Technology

Processes

People



Controls

Controls management

Risk Management
(Anticipate Risks)

Vulnerability Management
(Detect Vulnerabilities)

Incident Management
(Respond to Incidents)

Threat Management
(Contain Threats)



Visibility

Deficiencies



Exposure

visibility management

Residual Risk management

Asset Controls	User Controls	Incident Controls	Continuity Controls
Asset Inventory	User Access Management	Incident Response	Performance and Availability
Configuration Controls	Privileged Access Management	Fraudulent Transactions	Operational Considerations
Vulnerability Management	Training & Awareness	Monitoring and Analysis	Disaster Recovery
Malware			

Fraud	IP Theft	Sabotage
Email Based Fraud	Data Breach	DDOS
Online Fraud	Hackivist	Botnet
Wire Transfer	Extortion	Misconfiguration
Mobile Fraud	Domain Theft	Rogue Personnel



Potential Loss



Incident Monitoring

Inherent Risk Profiling

- Inherent risk incorporates the type, volume, and complexity of the institution's operations and threats directed at the institution. Inherent risk does not include mitigating controls.

Technology



- External connections
- Wireless connections
- Third parties
- Applications
- Asset inventory
- Channels
- External Threats

Process



- Mergers and Acquisitions
- Change management
- Policies






People

- Staffing
- Training
- Culture

Inherent Risk Score: 15 **Inherent Risk Posture:** Organization X has significant inherent risk as majority of the controls fall within significant risk.

INHERENT RISK METRICS

 Technology	 Processes	 People
<p>Organization X currently uses Telnet which is an unsecure connection. Guest and corporate wireless networks haven't been segregated within organization X. Organization X therefore has a score of 5.</p>	<p>Organization X has are in discussions with 1 party for a possible merger. There is high level turnover in the number of network administrators. Organization X therefore has a score of 7.</p>	<p>Organization X has no defined information security personnel. There is minimal management involvement in cybersecurity cultural awareness. Organization X therefore has a score of 3.</p>

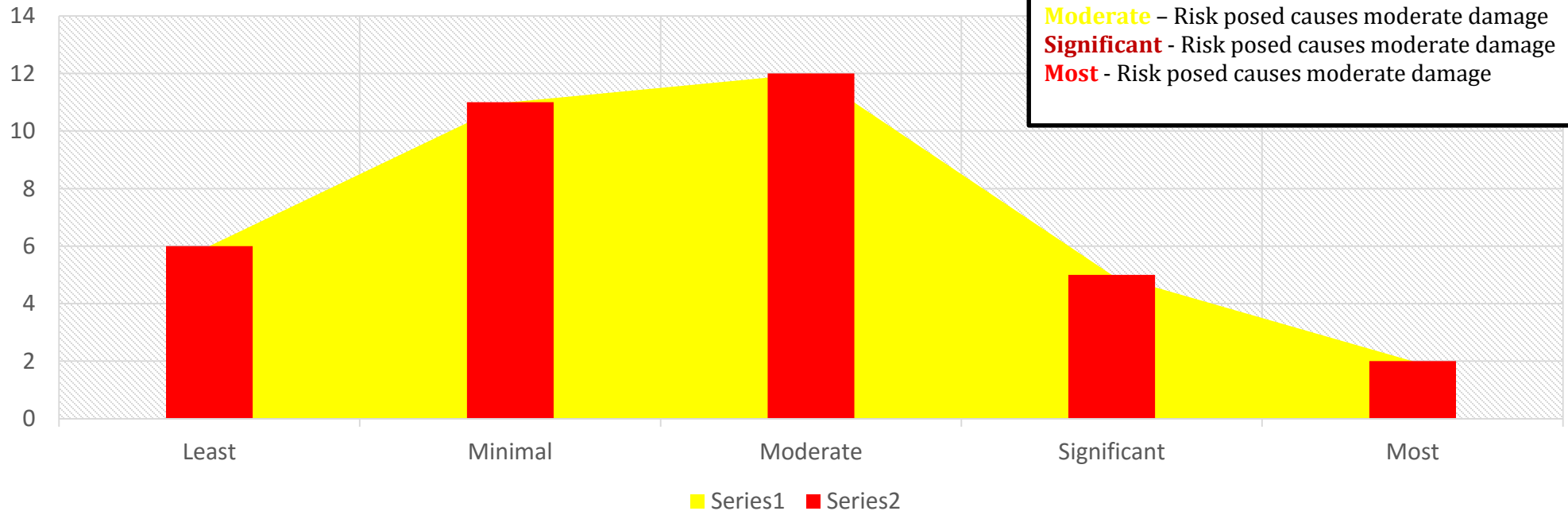
Domain(s)	Least	Minimal	Moderate	Significant	Most	Total
Domain 1: Technology	0	0	0	3	2	5.00
Domain 2: Processes	0	1	2	3	1	7.00
Domain 3: People	0	1	1	2	1	3.00
Total	0	2	3	8	4	15.00

Inherent Risk Profiling

Inherent Risk Profiling

KEY

- Least** – Risk presented causes least impact
- Minimal** – Risk presented causes minimal damage
- Moderate** – Risk posed causes moderate damage
- Significant** – Risk posed causes moderate damage
- Most** – Risk posed causes moderate damage



Maturity Assessment

❑ Designed to help management measure the institution's level of risk and corresponding controls. The levels range from baseline to innovative.

- Anticipate Risk – Cyber Risk management
- Detect Vulnerabilities – Cyber Vulnerability Management
- Respond to Incidents – Cyber Incident Management
- Contain Threats – Cyber Threat Management





CVEQ™ MATURITY STATEMENT

Report on your organisation's cybersecurity posture.

Wakanda Financial Services Ltd

As at 31st March 2019

Maturity Score: **1.33**

Maturity Posture:
The organisation is cyber **Informed**.

CYBER RISK MANAGEMENT

DOMAIN 1:
GOVERNANCE AND
STRATEGY

DOMAIN 2:
RISK MANAGEMENT

DOMAIN 3:
PEOPLE AND
CULTURE

DOMAIN 4:
INFRASTRUCTURE
MANAGEMENT

DOMAIN 5:
ACCESS AND DATA
MANAGEMENT

DOMAIN 6:
THIRD PARTY
MANAGEMENT

DOMAIN 7:
BUSINESS CONTINUITY MANAGEMENT

CYBER VULNERABILITY MANAGEMENT

DOMAIN 1:
VULNERABILITY
MANAGEMENT

DOMAIN 2:
PATCH
MANAGEMENT

DOMAIN 3:
EXTERNAL
DEPENDENCY
MONITORING

CYBER INCIDENT MANAGEMENT

DOMAIN 1:
EVENT DETECTION

DOMAIN 2:
RESPONSE AND
MITIGATION

DOMAIN 3:
THREAT
INTELLIGENCE

CYBER THREAT MANAGEMENT

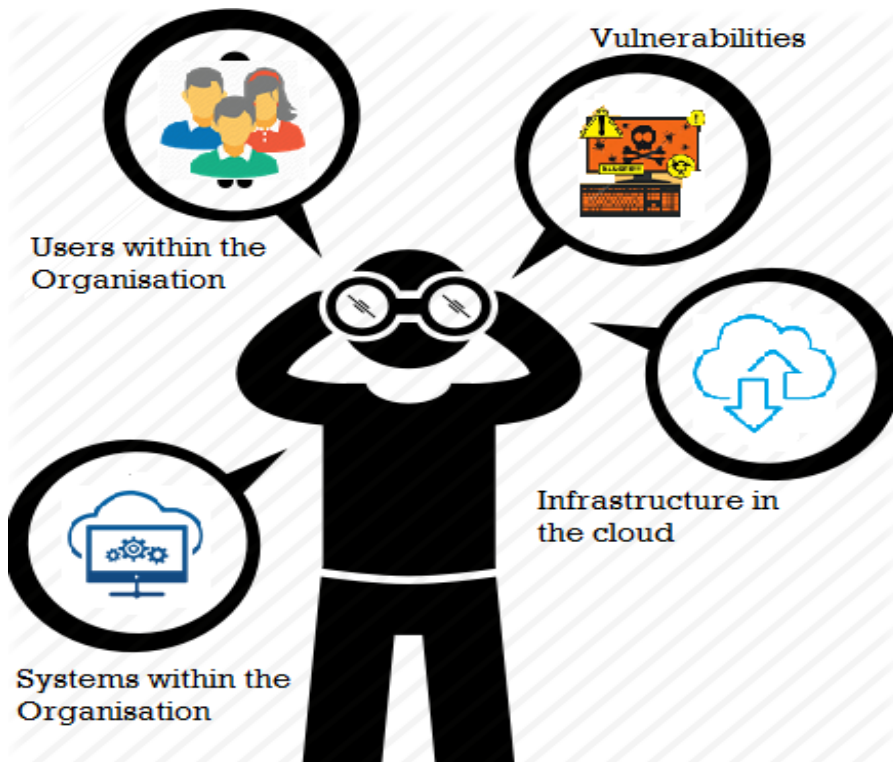
DOMAIN 1:
CYBER RISK
REMEDiation

DOMAIN 2:
INFORMATION
SHARING

DOMAIN 3:
METRICS AND
REPORTING

DOMAIN 4:
CONTINUOUS
IMPROVEMENT

Cyber Visibility Measurement – Balance sheet



The cyber security balance sheet.

Reports the level of visibility that management have into cyber security posture of the organisation

It is based on the cyber security resources, investments and details of a company security posture on a specific day.

This is a snapshot of what the company looked like at a certain time in history.

- Existence and Completeness – Design assertions
- Timeliness and reporting - Operational assertions

The Cyber Visibility and Exposure Statement

The Cyber-Security Balance Sheet as at 31st March 2019

Overall Visibility						41.4%
Control Areas	Year	Existence	Completeness	Timeliness	Reporting	Visibility Score
Asset Controls						
Asset Inventory, Configuration Controls and Vulnerability Management Malware	Q1 2019	75%	50%	25%	15%	51.5%
	Q4 2018	50%	40%	35%	15%	40.5%
	Q3 2018	40%	30%	25%	20%	32%
User Controls						
User Access Management, Privileged Access Management, Training and Awareness	Q1 2019	75%	70%	55%	45%	66.5%
	Q4 2018	45%	35%	30%	25%	37%
	Q3 2018	50%	40%	35%	30%	42%
Incident Controls						
Incident Response, Fraudulent Transactions, Monitoring and Analysis	Q1 2019	65%	50%	45%	30%	53%
	Q4 2018	55%	40%	35%	35%	44.5%
	Q3 2018	60%	50%	45%	30%	51%
Continuity Controls						
Performance and Availability, Operational Considerations and Disaster Recovery	Q1 2019	60%	53%	50%	40%	53%
	Q4 2018	78%	76%	50%	45%	62.8%
	Q3 2018	40%	35%	35%	20%	35.5%

Legend:

■ Low Visibility - 0%-25% |
 ■ Minimal Visibility - 26%-50% |
 ■ Moderate Visibility - 51%-75% |
 ■ High Visibility - above 75%

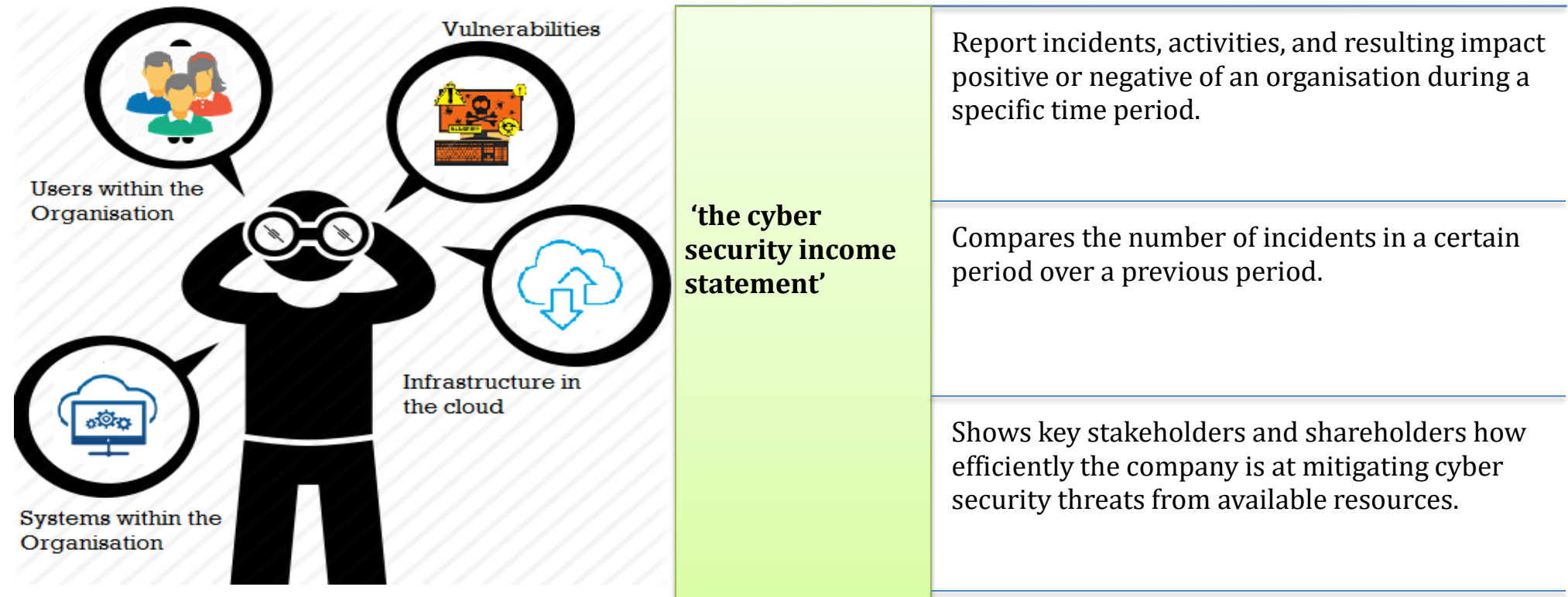
Cyber Exposure (Liabilities)

Overall Exposure						41.4%
Exposure Areas	Quarter	Asset Controls	User Controls	Incident Controls	Continuity Controls	Exposure Score
Fraud						
Email Based Fraud, Online Fraud, Wire Transfer, Mobile Fraud	Q3 2018	40%	30%	24%	20%	32%
	Q4 2018	50%	40%	35%	15%	41%
	Q1 2019	76%	50%	23%	15%	52%
IP Theft						
Data Breach, Counterfeit, Domain Theft, Unauthorized Disclosure	Q3 2018	49%	40%	35%	30%	42%
	Q4 2018	45%	35%	30%	25%	37%
	Q1 2019	77%	70%	55%	45%	67%
Sabotage						
DDOS, System Outage, Data Hijacking, Data Manipulation	Q1 2019	50%	46%	30%	25%	42%
	Q4 2018	45%	40%	43%	15%	40%
	Q3 2018	45%	35%	30%	25%	37%

Legend:

■ Low Exposure - 0%-25% |
 ■ Minimal Exposure - 26%-50% |
 ■ Moderate Exposure - 51%-75% |
 ■ High Exposure - above 75%

Cyber security Incident Trending (Income statement)



- Design and operations deficiencies
- Significant and material deficiencies

THE CYBER SECURITY DEFICIENCY AND INCIDENT STATEMENT

User Management		Design		Operating		Significant		Material	
	2018	<div><div></div></div>	30	<div><div></div></div>	60	<div><div></div></div>	58	<div><div></div></div>	60
	2017	<div><div></div></div>	66	<div><div></div></div>	56	<div><div></div></div>	53	<div><div></div></div>	56
	2016	<div><div></div></div>	56	<div><div></div></div>	46	<div><div></div></div>	36	<div><div></div></div>	46
Privileged Accounts		Design		Operating		Significant		Material	
	2018	<div><div></div></div>	80	<div><div></div></div>	75	<div><div></div></div>	70	<div><div></div></div>	75
	2017	<div><div></div></div>	77	<div><div></div></div>	70	<div><div></div></div>	67	<div><div></div></div>	70
	2016	<div><div></div></div>	70	<div><div></div></div>	65	<div><div></div></div>	60	<div><div></div></div>	65
Malware and Viruses		Design		Operating		Significant		Material	
	2018	<div><div></div></div>	56	<div><div></div></div>	42	<div><div></div></div>	33	<div><div></div></div>	42
	2017	<div><div></div></div>	55	<div><div></div></div>	40	<div><div></div></div>	30	<div><div></div></div>	40
	2016	<div><div></div></div>	20	<div><div></div></div>	32	<div><div></div></div>	26	<div><div></div></div>	32
Monitoring and Analysis		Design		Operating		Significant		Material	
	2018	<div><div></div></div>	68	<div><div></div></div>	63	<div><div></div></div>	61	<div><div></div></div>	63
	2017	<div><div></div></div>	63	<div><div></div></div>	60	<div><div></div></div>	55	<div><div></div></div>	60
	2016	<div><div></div></div>	60	<div><div></div></div>	55	<div><div></div></div>	51	<div><div></div></div>	55

SEC Issues Guidance on Public Company Cybersecurity Disclosure

Freshfields Bruckhaus Deringer LLP



USA | March 15 2018

Gartner Names Risk Quantification a Critical Capability of Integrated Risk Management



by Bryan Smith
June 13, 2018

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Are you able to effectively evaluate your cyber security risk in business terms? Last week **Gartner** listed "Risk Quantification & Analytics" as part of five critical capabilities of IRM. If you're not quantifying you're not truly evaluating cyber risk, according to the leading technology analyst firm.

Gartner's
Integrated Risk

3.1 Governance

a) Board of Directors

All board members should understand the nature of their institution's business and the cyber threats involved. Robust oversight and engagement on cyber risk matters at the board level promotes a security risk conscious culture within the institution. The responsibilities of the board in relation to cyber risk include:

- viii. Review on a regular basis the implementation of the institution's cybersecurity framework and implementation plan, including the adequacy of existing mitigating controls. The review should be done at least once in 12 months.
- ix. Incorporate cybersecurity as a standard agenda in Board meetings.
- x. Review the results of management's ongoing monitoring of the institution's exposure to and preparedness for cyber threats.
- xi. Ensure the cybersecurity policy incorporates monitoring metrics coupled with reporting and trend analysis.



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